Shetland Arts Development Agency Board of Trustees Meeting Thursday 14 December 2017 5:30pm

Venue: Mareel



Item	Description	Report	Item taken by	ACTION
1	Welcome, apologies, and declarations of		Chair	Note
	interest			
	A8*****		OL -1:	A
2	Minutes		Chair	Approval
	26 October 2017			
3	Finance			
	Management Accounts	Attached	KE	Note
4	General Manager's Report	Attached	GH	
	Estates			Note
	Operations			Note
	Programming			Note
	Numbers			Note
	Funding			Note
5	Board Recruitment & Training		Chair	Note
6	Any Other Business as agreed by the Chair at		Chair	
	the start of the meeting			
7	Date/time of future meetings			Note
7:	Future SADA Board Meetings:		Chair	
	Thursday 25th January 2018, 5.30pm			

The Board may decide that on grounds of confidentiality particular items should be considered in private. Any such items will be noted in separate "closed" minutes for approval at the next Board meeting













Minute of Meeting of Shetland Arts Development Agency Board of Trustees, Thursday 26 October 2017, held at 5.30pm at Mareel Meeting Room, Lerwick

Present:

Lorraine Hall (LH), Chair, Shetland Arts Ryan Stevenson (RSt), Vice Chair, Shetland Arts Robin Sandison (RS), Trustee, Shetland Arts Alan Skinner (AS), Trustee, Shetland Arts Olive Macleod (OM), Trustee, Shetland Arts David Ramsay (DR) Trustee, Shetland Arts (Skype) Lynne McHattie (LM) Trustee, Shetland Arts (Skype)

In Attendance:

Graeme Howell (GH), General Manager, Shetland Arts Kerry Eunson (KE), Head of Organisational Support, Shetland Arts (Minute Taker) Lois Sutherland (LS), Trainee Administrator, Shetland Arts

Apologies:

Helen Nisbet, Trustee, Shetland Arts

Item	Topic	Action
1	Welcome, Apologies & Declaration of Interest	
	The Chair welcomed everyone to the meeting.	
	There were no declarations of interest expressed.	
2.	Matters Arising	
	The minutes of the last meeting were read and approved by OM and seconded by RS.	
3.	Finance	
	KE went through the Management Accounts report. Cinema income has been significantly down this year. The board asked that the Profit and Loss Account with the YTD against budget was also included as an appendix to the report.	KE
	RS queried the level of casual wages and KE explained that this had been identified earlier in the year and this had been taken into account when re forecasting the position at the year end.	
4.	General Managers Report	
	GH took the board through the GM report providing further details noted below.	
	GH provided an update that the completion certificate for Bonhoga has now been found so the application for an alcohol licence is progressing.	
	GH provided further information on Fiddle Frenzy and provided Trustees with details of the plans for the festival going forward.	

Item	Topic	Action
4. Cont	The CS funding decision is now not expected until January. It was agreed to plan additional meetings in January and February in the event these are required following the decision.	GH
_	Describe and the section of the sect	
5.	Board Recruitment and Training	
	Board recruitment will take place in November 17.	
	GH, LH and RSt to look at the board development plan.	GH, LH, RSt
6.	AOB LS to arrange an Xmas meal for the board following the December meeting.	LS

	Minute	app	rove	d:
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Lorraine Hall

Chair, Shetland Arts Development Agency



Shetland arts MANAGEMENT ACCOUNTS REPORT

OCTOBER 2017

INTRODUCTION

This report includes details the following:

• Management accounts for October 2017 together with the year to date.

MANAGEMENT ACCOUNTS

The management accounts for October 2017 are included as Appendix 1. This report shows the results for October as well as the year to date compared to the same period in the prior year.

The key points from October 2017 are:

- Ticket sales were significantly under budget for the month due to the continued reduced cinema income. There has been strong pre sales for Star Wars in December as well as Paddington 2 and Murder on the Orient Express performing well in November. It is expected there will be a slight improvement in the cinema income figures in coming months.
- Hire of Rooms an Equipment was £4,758 above budget for the month. This was due to 3 hires in one week from Beyond Presents (Scouting for Girls, Newton Faulkner and Lucy Spraggan).
- Food and beverage purchases were above budget again this month. This is being looked
 at in conjunction with the food and beverage manager to identify what happened in the
 month.
- Retail purchases are significantly below budget due to the quarterly stock take being processed in October reducing the purchases figure.
- Wages and salaries continues to be overspent this month. Some of this is due to the previously identified under budgeting of front of house staff. There continues to be staffing issues in the café/bar resulting in additional hours having to be paid to the manager and supervisors at a rate of pay higher than an events assistant.

Appendix 1

Date: 10/12/2017 Time: 12:18:30

Shetland Arts Development Agency Prior Year Report

Page: 1

From: Month 7, October 2017 To: Month 7, October 2017

Chart of Accounts:

SADA Default Layout of Accounts

		<u>Perio</u>	<u>od</u>			Year to D	ate	
	<u>Actual</u>	<u>Ratio</u>	<u>Prior Yr</u>	<u>Variance</u>	<u>Actual</u>	Ratio	<u>Prior Yr</u>	<u>Variance</u>
Sales								
Ticket Sales	30,714.87	15.74	35,265.01	(4,550.14)	281,092.07	19.25	283,609.81	(2,517.74)
Education and Training	7,666.67	3.93	7,642.50	24.17	59,594.17	4.08	52,632.50	6,961.67
Retail	8,406.07	4.31	5,832.53	2,573.54	57,224.15	3.92	47,306.66	9,917.49
Food and Beverage	44,623.71	22.86	40,886.02	3,737.69	333,116.12	22.81	325,495.49	7,620.63
Foyer	7,804.53	4.00	10,198.00	(2,393.47)	59,747.99	4.09	69,538.52	(9,790.53)
Box Office Commission	681.25	0.35	395.42	285.83	5,252.26	0.36	2,299.20	2,953.06
Gallery Commission	708.05	0.36	0.00	708.05	2,220.26	0.15	1,919.75	300.51
Hire of Rooms and Equipment	8,816.49	4.52	2,381.47	6,435.02	34,439.66	2.36	34,958.50	(518.84)
Screen Advertising Income	731.21	0.37	1,532.93	(801.72)	9,473.80	0.65	7,354.47	2,119.33
Gift Vouchers	(279.75)	(0.14)	(140.84)	(138.91)	(1,607.20)	(0.11)	(1,322.64)	(284.56)
Sponsorship	0.00	0.00	4,787.00	(4,787.00)	500.00	0.03	25,725.75	(25,225.75)
Donations	0.00	0.00	8.00	(8.00)	1,344.19	0.09	955.92	388.27
Grant Funding - SIC	0.00	0.00	0.00	0.00	3,000.00	0.21	0.00	3,000.00
Grant Funding - SCT	55,368.83	28.37	57,906.50	(2,537.67)	387,581.83	26.54	405,345.50	(17,763.67)
Grant Funding - Creative Scotland	20,666.67	10.59	20,833.33	(166.66)	151,721.67	10.39	149,287.18	2,434.49
Other Grants - Trusts and Foundations	306.19	0.16	13,070.27	(12,764.08)	12,717.63	0.87	69,828.00	(57,110.37)
Operating Lease Income - SIC	7,500.00	3.84	7,500.00	0.00	52,500.00	3.59	52,500.00	0.00
Other Income	100.39	0.05	44.18	56.21	3,836.57	0.26	11,327.84	(7,491.27)
Memberships Received	1,350.00	0.69	862.50	487.50	6,738.75	0.46	6,888.75	(150.00)
	195,165.18	100.00	209,004.82	(13,839.64)	1,460,493.92	100.00	1,545,651.20	(85,157.28)
Purchases								
Food and Beverage Purchases	17,567.39	9.00	15,177.64	2,389.75	121,132.05	8.29	142,220.79	(21,088.74)
Foyer Purchases	4,526.78	2.32	4,815.03	(288.25)	29,156.46	2.00	33,543.37	(4,386.91)
Retail Purchases	276.03	0.14	9,365.92	(9,089.89)	29,327.65	2.01	27,871.92	1,455.73
Direct Costs	621.38	0.32	450.24	171.14	5,164.87	0.35	1,782.93	3,381.94
	22,991.58	11.78	29,808.83	(6,817.25)	184,781.03	12.65	205,419.01	(20,637.98)
Direct Expenses								
Gross Salaries and Wages - Regular	63,306.99	32.44	64,950.45	(1,643.46)	461,997.52	31.63	460,873.67	1,123.85
Gross Wages - Casual	17,198.56	8.81	20,085.21	(2,886.65)	113,107.06	7.74	138,984.29	(25,877.23)
Employers NI	5,461.35	2.80	6,498.31	(1,036.96)	35,368.97	2.42	37,884.20	(2,515.23)
Employers Pensions	12,111.89	6.21	6,828.99	5,282.90	74,373.28	5.09	51,851.07	22,522.21
Recruitment Expenses	125.00	0.06	917.00	(792.00)	1,608.50	0.11	2,857.80	(1,249.30)
Employee Expenses	564.59	0.29	290.25	274.34	2,544.87	0.17	1,178.67	1,366.20
Training and Protective Clothing	598.50	0.31	2,071.67	(1,473.17)	12,558.47	0.86	3,982.62	8,575.85
Trustee Expenses	0.00	0.00	0.00	0.00	0.00	0.00	60.00	(60.00)
Programme Costs - Project	20,814.00	10.66	40,867.55	(20,053.55)	233,032.66	15.96	259,913.90	(26,881.24)
Marketing Costs - Project	2,567.02	1.32	1,121.80	1,445.22	14,392.89	0.99	17,238.15	(2,845.26)
Licences	2,693.12	1.38	3,559.70	(866.58)	19,855.18	1.36	26,408.25	(6,553.07)
Film Transport	175.00	0.09	717.16	(542.16)	850.68	0.06	1,645.92	(795.24)
Hire of Equipment	70.40	0.04	0.00	70.40	1,440.04	0.10	1,300.00	140.04
	125,686.42	64.40	147,908.09	(22,221.67)	971,130.12	66.49	1,004,178.54	(33,048.42)
Gross Profit/(Loss):	46,487.18	23.82	31,287.90	15,199.28	304,582.77	20.85	336,053.65	(31,470.88)

Overheads

Date: 10/12/2017 Time: 12:18:30

Shetland Arts Development Agency

Prior Year Report

Page: 2

From: Month 7, October 2017 To: Month 7, October 2017

Chart of Accounts:

SADA Default Layout of Accounts

		<u>Perio</u>	<u>od</u>			Year to Da	<u>ite</u>	
	<u>Actual</u>	<u>Ratio</u>	Prior Yr	<u>Variance</u>	<u>Actual</u>	<u>Ratio</u>	<u>Prior Yr</u>	<u>Variance</u>
Travel, Subsistence and Entertainment	1,269.63	0.65	733.31	536.32	30,333.84	2.08	33,027.95	(2,694.11)
Motor Expenses	0.00	0.00	0.00	0.00	0.00	0.00	401.67	(401.67)
Rent, Rates and Insurance	4,092.32	2.10	6,709.81	(2,617.49)	28,629.36	1.96	38,526.81	(9,897.45)
Heat and Light	7,925.22	4.06	8,416.08	(490.86)	45,560.18	3.12	45,253.86	306.32
Operating Leases - Rent and Equipment	8,801.60	4.51	9,211.90	(410.30)	62,064.13	4.25	66,899.77	(4,835.64)
Repairs and Maintenance and Cleaning	13,047.25	6.69	10,131.85	2,915.40	62,098.64	4.25	78,441.38	(16,342.74)
Print, Postage and Stationery	330.44	0.17	106.86	223.58	2,974.06	0.20	2,274.75	699.31
Telephone	813.72	0.42	721.96	91.76	5,588.58	0.38	5,063.20	525.38
Computer Costs	2,590.67	1.33	2,059.64	531.03	17,210.67	1.18	13,388.94	3,821.73
Marketing Costs - Strategic	1,020.92	0.52	781.13	239.79	6,972.34	0.48	6,086.80	885.54
Website Costs	1,247.50	0.64	0.00	1,247.50	4,106.79	0.28	3,905.25	201.54
Subscriptions	98.22	0.05	132.57	(34.35)	1,481.04	0.10	(1,474.53)	2,955.57
Consumables	1,817.79	0.93	558.00	1,259.79	6,739.24	0.46	11,408.29	(4,669.05)
Sundry	0.00	0.00	0.00	0.00	25.00	0.00	8,408.11	(8,383.11)
Legal and Professional Fees	3,962.83	2.03	748.67	3,214.16	12,367.83	0.85	8,618.81	3,749.02
Till Differences	47.32	0.02	27.40	19.92	(76.10)	(0.01)	329.26	(405.36)
Bank Charges and Interest	1,462.13	0.75	1,600.50	(138.37)	8,744.51	0.60	10,689.83	(1,945.32)
Loan Interest	496.49	0.25	0.00	496.49	3,460.79	0.24	2,053.76	1,407.03
Bad Debt Written Off	0.00	0.00	0.00	0.00	0.00	0.00	(3.92)	3.92
	49,024.05	25.12	41,939.68	7,084.37	298,280.90	20.42	333,299.99	(35,019.09)
Net Profit/(Loss):	(2,536.87)	(1.30)	(10,651.78)	8,114.91	6,301.87	0.43	2,753.66	3,548.21

Date: 11/12/2017 Time: 11:37:07

Shetland Arts Development Agency Balance Sheet

Page: 1

From: Month 7, October 2017 To: Month 7, October 2017

Chart of Accounts: SADA Default Layout of Accounts

	<u>Period</u>		Year to Date	
Fixed Assets				
Property	0.00		11,069,725.80	
Office Equipment	0.00		296,977.09	
Furniture and Fixtures	0.00		156,218.31	
Investments	0.00		1.00	
Pianos	0.00		42,800.00	
Artwork	0.00		2,862.00	
		0.00		11,568,584.20
Current Assets				
Stock	280.36		39,394.25	
Debtors	29,598.89		135,432.93	
Deposits and Cash	8,755.99		6,422.34	
Bank Account	244,874.91		280,869.10	
		283,510.15		462,118.62
Current Liabilities				
Creditors : Short Term	287,421.43		588,657.99	
Payroll Taxation	(693.47)		17,497.36	
Wages	1,811.50		14,069.47	
VAT Liability	834.11		23,633.59	
		289,373.57		643,858.41
Current Assets less Current Liabilities:		(5,863.42)		(181,739.79)
Total Assets less Current Liabilities:		(5,863.42)		11,386,844.41
Long Term Liabilities				
Creditors : Long Term	(3,326.55)		122,598.00	
Pnesion Liability	0.00		924,000.00	
		(3,326.55)		1,046,598.00
Total Assets less Total Liabilities:		(2,536.87)		10,340,246.41
Capital & Reserves				
Capital & Reserves	0.00		11,469,323.37	
Funds	0.00		(211,371.83)	
Defined benefit pension fund	0.00		(924,000.00)	
P & L Account	(2,536.87)		6,301.87	
Previous Year Adj			(7.00)	
-		(2,536.87)		10,340,246.41

General Manager's Report

Date 14/12/2017

Board Decisions

NONE

For Information

Estates

Bonhoga

• Building completion certificate located, liquor licence application will be submitted in the new year.

Mareel

- o ADT have reconfigured building security and added additional pass doors
- The Garrison
- The Booth
- Other

Operations

- Mock evac carried out in November
- Local drum hire business has now closed necessitating the purchase of additional backline
- Facebook Livestream tested during student night. Very successful, 14,210 Reach, 1.7k views, 31 shares, 127 comments and 49 reactions.

Key Dates for Trustees

- Wellbeing Craft Workshop 17/12 Mareel
- We're Here Because We're Here Exhibition 19/1 Bonhoga
- Hogmanay 31/12 Mareel
- Northern Flyway 10/2 Mareel
- Scottish Opera Highlights 28/2 Garrison

Numbers

	Oct 17	Sept 17	Aug 17	July 17
Concerts / Screenings / Exhibition days	391	396	413	438
Audience attendances	16,168	12,881	19,420	23,190
Development Sessions	135	134	192	62
Participations	709	1001	1784	773

Funding

Creative Scotland

- o Gavin Wallace Bid unsuccessful, CS keen to discuss progressing the concept
- RFO decisions delayed till end of January, existing funding levels have been extended till the end of May 2018.

• Shetland Charitable Trust

- o SCT review of trusts delayed until April 2018
- o Positive review meeting
- Highlands and Islands Enterprise
- Shetland Islands Council
- Other

Dates

25 January 2018	Information session
8 February 2018	TBC - Dependent on CS bid
22 February 2018	Board Meeting
8 March 2018	TBC - Dependent on CS bid
29 March 2018	Information session
26 April 2018	Board meeting
31 May 2018	Information session
28 June 2018	Board meeting
30 August 2018	Board meeting & AGM
27 September 2018	Information session
25 October 2018	Board meeting
29 November 2018	Information session
20 December 2018	Board meeting



2017 - 2018: Quarter 2

July, August and September

Report of activity relating to Priority Areas of Activity Statements

Case Studies: Summer Dance Intensives and Screenplay

Interim Key Performance Indicator Statistics (appendix)











Priority Area 1: Youth Arts

This includes the groundbreaking work we do with Shetland Youth Theatre and the support of groups such as Maddrim Media and the Shetland Young Promoters Group. It will include innovative projects designed to increase the engagement of young people in the arts, such as Youth Arts Panels, and exchange programmes with organisations outwith Shetland, encouraging Shetland youth to engage with and help shape cultural events in Shetland.

Q2 in numbers

39 Development Sessions 370 Participations

This summer we provided several fun and creative activities for young people (See Case Study: Summer Dance Intensives). We were also able to accommodate nearly 1,200 young people during Screenplay for our expanded Education Programme, which gave the students the opportunity to attend a film screening, then participate in a workshop which explored several different themes and allowed the young participants to evaluate the films (See Case Study: Screenplay).

Members of The **Shetland Young Promoters Group** and **Maddrim Media** have been busy working, with support from Shetland Arts, to develop a project that started in late September. The project aims to use Mareel's facilities and equipment to develop a cross artform production and exhibition produced by young artists and musicians to be showcased by SYPG and Maddrim in mid January 2018.

Priority Area 2: Education & Learning

Programme of activities aimed at skills development for creative industries practitioners as well as evening classes aimed at increasing accessibility and participation in creative activities. The Gallery Education Programme will work with schools to encourage access to and engagement with our exhibition programme. We will also facilitate peer review and support by and for practitioners at all levels of participation and a range of formal learning opportunities in partnership with UHI.

Q2 in numbers

163 Development Sessions936 Participations

After the successful completion and evaluation of Year 2 of the Start / Bonhoga Education Programme (see **THE FUTURE** Case Study in Q1 report) funding was confirmed from **Children** & the Arts for Year 3 and Shetland Arts' Exhibition Manager was able to attend the valuable Partners Day in London in July, along with Lead Artist **Amy Gear**. From this the framework for











Year 3 was finalised to encompass upcoming exhibitions and opportunities and it was presented in a resource pack to teachers at the CPD session in August.

This year **Brae Junior High School** joined the project, and together with **Fetlar, Aith, Whalsay** and **Sandwick** they are exploring their surroundings and unexpected sites, first by walking and drawing, then expanding these sketches and ideas into 3D work for the final exhibition next summer.

As well as making artwork for their collaborative exhibition, students will be visiting an exhibition by London based artist **Amanda Welch** in the Bressay Lighthouse in May 2018 and the **Artangel** commission by Vietnamese artist **Dinh Q. Lê**, a spectacular video work **The Colony**, in the auditorium in Mareel in Feb/Mar 2018. Each pupil has been given a sketchbook and is currently undertaking Phase 1 of the project (walking, drawing, research and development).

Shetland Arts and **Shetland College** continued their fruitful partnership and recruitment for the **17/18 formal music and film education programme** continued during July and August, culminating in students completing their enrolment and induction at the Shetland College campus and Mareel at the beginning of September.

At the start of the academic year there was a student roll of 18 part time **Vocational Pathways**, 10 full time **NC Creative Industries** and 7 full time **HNC Music**. In addition, 9 students from the networked UHI **BA Filmmaking** and **BA Applied Music** courses, along with 2 **MA Music In The Environment** students, will be based in Mareel whilst studying online.

This academic year will see Shetland Arts' staff, for the first time, develop and deliver two modules to **BA Filmmaking** students via Video Conference across the **University of the Highlands and Islands** network.

Priority Area 3: Arts & Well-being

We will continue to lead in our partnership work in space2face, the restorative justice and arts programme. We will continue to advocate and support the provision of arts and cultural activities for older people in care settings, in partnership with Alzheimer Scotland, local and national arts professionals and Shetland Island Council's Social Care staff. This work will be in line with, and contributing to, international research in these areas.

Q2 in numbers

35 Development Sessions 111 Participations

Our **Arts in Care** project restarted in September, with our artists liaising with their host care centres and planning their activities. We look forward to the outcomes of the first sessions in late 2017, which will include film, drama and crafts.











The **Wellbeing Choir** took a break as our Choir Leader moved on to a new job, and we recruited the fantastic **Suzanne Briggs** who will be taking the choir forward from October.

Our **Tak your Makkin** knitting group, run in partnership with **Alzheimer Scotland**, continues to run monthly in the Mareel Cafe Bar. Earlier this year the project was nominated at **Scotland's Dementia Awards for Most Innovative Partnership**, and representatives attended the awards in Glasgow in September. The group appeared alongside some fantastic projects, and unfortunately did not win in their category, but it was an inspiring event to be a part of.

We continued our support for **space2face**, the restorative arts project working with people involved in offending behaviour.

Priority Area 4: Development & support

The support of individuals and groups is integral to our work and includes arts practitioners and creative industries micro businesses, audience development and our formal and informal education work. It also includes staff and volunteer development.

Q2 in numbers

93 Concerts / Screenings / Exhibition days6,665 Audience attendances41 Development Sessions940 Participations

This was a busy quarter at **Bonhoga** encompassing the summer months and peak tourist season. The shop carried the work of over 70 artists and makers during the quarter with a substantial Shetland offering to meet the expectations of the summer visitor. The work of local textile designers **Joan Fraser** and **Margaret Hamilton** sold particularly well, and we began selling the work of local ceramicist **Sharon McGeady** and her functional hand-thrown pottery pieces have proven very popular with customers. Local jeweller designer **Esme Wilcock** expanded her range of jewellery and also continues to sell well.

The weekly **Maker Blogs** continued to drive traffic to the Shetland Arts website, creating publicity for Shetland Arts, Bonhoga and the local makers themselves, and providing an effective method of introducing the work to our online audience.

To complement the **Nordic Art** exhibition in the main gallery (see 'Exhibitions' below), the Lower Gallery had an exhibition of linocuts on linen from Belfast based artist **Gail Kelly**. This exhibition proved very popular with visitors with half of all work exhibited being sold. Showing at the same time, the exhibition of textile-inspired jewellery from six UK designers in the Lower Gallery cabinet was also well received.

Shetland Arts continued to provide meeting spaces for the several groups including the **Lerwick Writers Group**, **Westside Writers Group**, the **Peerie Makkers** school knitting project, and **Shetland Moving Image Archive Group**.

In mid September, the **Garrison Stakeholders Group**, of which Shetland Arts was a member, held a public meeting to establish a new group called **The Friends of the Garrison**. The group's aim is "to work towards a shared vision to support, advocate, celebrate, nurture and champion the **Garrison Theatre** as a thriving, dynamic and inclusive community performance











space ensuring the theatre remains as part of the fabric of arts provision within the community." Shetland Arts will work closely with the group to achieve this aim, together with Shetland Charitable Trust who own the building.

Our support for the local creative industries continued through hosting the monthly **Creative Industry Forum** informal meetings.

Furthermore, our support for individual creative practitioners continued through the provision of numerous paid freelance opportunities in the delivery of our program of activities.

Priority Area 5: Programme, Commissioning & Curation

This will include the programming of our cinema, gallery, theatre and auditorium; Wordplay and Screenplay, our highly successful book and film festivals, and Fiddle Frenzy. We will also develop creative residencies in partnership with local and national bodies and extend our regional, national and international reach through the development of a variety of festivals and events.

Q2 in numbers

1,156 Concerts / Screenings / Exhibition days52,929 Audience attendances193 Development Sessions1,666 Participations

Full event listings can be found at http://issuu.com/shetlandarts

Music

July saw the first visit to Shetland by renowned singer and songwriter, **Martha Wainwright**, daughter of Loudon Wainwright III and Kate McGarrigle and sister of Rufus. Martha played an astounding set to a packed auditorium, with support from members of her own band as **Bernice Project**. This was also an opportunity to introduce the Shetland audience to **Jenny Sturgeon**, a singer-songwriter who recently moved to the islands from Aberdeen and played a beautiful support slot with her musical partner, **Jonny Hardie** (Old Blind Dogs).

Our classical season was rounded off with a series of concerts from **Scottish Chamber Orchestra**. As well as performing in Mareel, the group travelled to Aith and Burravoe, setting up on the floor of these halls, rather than on the stage. This created a very special atmosphere in the halls and made for memorable performances. The SCO also performed a short, hour long set for babies and small children at Mareel, which was very well attended and left the peerie ones rapt and intrigued, especially by the cello!

Open Mic @ Mareel started in mid July. Hosted by **Magnus Stout**, our open mic is running fortnightly on Sundays from 2pm to 4pm in the Cafe Bar. This new initiative has created a platform for emerging and established singers, musicians, poets, and prose writers to share their work in a supportive and encouraging atmosphere.











August saw the return of **Fiddle Frenzy**, curated by **Claire White**, with eight days of workshops, session, masterclasses, tours and concerts. Participants were able to learn skills in such diverse subjects as yoga, silversmithing or amplifying acoustic instruments as well as studying and sharing in the more traditional Shetland fiddle techniques. Concerts were well attended, with performances from **Salt House**, **Ross Couper and Tom Oakes** (who launched their new album as part of the festival), **RANT**, **Jenna Reid and Kevin Mackenzie**.

The 2017/18 Classical Season kicked off in September with a concert bringing together two of Shetland's young shining lights in the field - **Abby Hayward** on cello and **Neil Georgeson** on piano. Neil and Abby explored the theme *In Our Homeland* with an ambitious programme drawn from Grieg, Schumann and Arvo Part amongst others. Neil is an established performer in Shetland and this was an exciting opportunity to bring Abby home and raise her profile.

Aly Bain and Phil Cunningham made a welcome return to Shetland in September with two very popular concerts in Mareel and Walls. As well as receiving fantastic feedback from audiences, particularly in Walls, Aly and Phil were also very happy with their trip and have already confirmed performances with us in Shetland again in 2018.

External Promoters / Hirers

At the beginning of July **Open Door Drama** produced The Amazing Maurice and his Educated Rodents with primary school aged children in the Garrison Theatre, under the direction of **Izzy Swanson**.

The Garrison was used again in July by **Shetland Accordion and Fiddle Society** for their ever-popular variety concert, featuring performers of all ages from across Shetland.

Later in July, **Beyond Presents Ltd** brought the comedian and TV personality, **Phil Jupitus** to Mareel for a very well attended night in the auditorium.

Film

Summer box office figures at US cinemas were recently reported to be the worst for 22 years, and, alas, at Mareel we also had a disappointing summer. Attendances were down on this quarter last year, with August in particular falling short of expectations. There was a widely acknowledged lack of hit films, and several high-profile releases that underperformed worldwide.

There were some highlights, however – family animations such as Despicable Me 3, Cars 3 and The Emoji Movie performed well, as did the newest films in the Planet of the Apes and Spider-Man franchises. Christopher Nolan's Second World War epic Dunkirk did brilliantly, screening to a total of 2252 people over its run, and the new adaptation of Stephen King's It screened to more than 1000 people over a week, much busier than we would have expected for a horror film!











One event in particular attracted uniformly positive customer feedback, including comments such as "the best thing I've ever been to at Mareel." Gin: The Movie, which we showed in association with the **Taste of Shetland** festival in September, was a 'taste-along' screening of a documentary about UK gin distilleries, from Brighton to Unst, with attendees given samples of each of the six featured gins during the film. Taste of Shetland and Shetland Reel gin were delighted with event, as were the 83 very happy customers!

Exhibition

Complementing the work by photographer Jeremy Sutton-Hibbert in Mareel was his exhibition North Sea Fishing at Bonhoga in July/August. A touring exhibition hosted by the Scottish Fisheries Museum in Anstruther, this work explored the reality of life at sea for the fishermen of Scotland's North East fishing communities aboard the seine net fishing boats Mairead and Argosy in the North Sea in the 1990s. These powerful black and white photographs evoked the gruelling life of danger, discomfort and hard labour that was, and still is, intrinsic to this industry. In contrast, the Lower Gallery at Bonhoga and Feature Space in Mareel displayed pen and watercolour work by Australian artist Margaret Worthington whose time as Artist in Residence at both Sumburgh and Bressay Lighthouses inspired her work, with hints of ever-changing light, swirls of mist and Fair Isle patterning.

The exhibition **Behind the North Wind** at Bonhoga from the end of August drew together work by three prominent artists from the Nordic region: **Malfridur Aðalsteindóttir** (Norway), **Kristín Reynisdóttir** (Iceland) and **Barbara Ridland** (Shetland). With parallels to North Sea Fishing but a very different feel and sentiment, the three artists explored their connection to the idea of North, described variously throughout history as either a place of darkness and cold, hard and evil or - in complete contrast - a place where virtuous people live in happiness and joy. This show was very well-received, especially given its conceptual theme, and was well-attended along with the exhibitions in the Lower Gallery of prints by Gail Kelly and contemporary craft in the cabinet.

Priority Area 6: Recording, Broadcast and Intellectual Property

Maximising Mareel's digital production facilities (principally for music and video recording and broadcast), we will provide opportunities for musicians and producers to generate revenue and Intellectual Property. Shetland Arts will continue to create, protect and monetise its own Intellectual Property assets in partnership with Shetland Arts Intellectual Property Community Interest Company.

Q2 in numbers

27 Development Sessions











Work continued this quarter on recording projects by **Carol Jamieson and Martin Naylor**, **Kansa**, **Freda Leask** and **Kris Drever**. Kris also brought an exciting project to the studio for mixing: **10 String Symphony**, a progressive folk duo from Nashville comprising 5-string banjo and 5-string fiddle. Their album is now taking pre-orders and is due for release in the new year.

Bruce Ncube recorded a CD of African Percussion which was well received, and the project was seen through to completion with mastering and prep for duplication being handled entirely by the studio. Mastering was also carried out on an album by **David Halcrow**, and live recordings of a **Lau** concert in Belfast were mixed at Mareel for future release. Various small-scale jobs were carried out for return clients, including digitisation of reel-to-reel tapes, CD duplication and recording of student work for portfolios.











Case Study:

Summer Dance Intensives

This summer marked the return of our Summer Dance Intensives, led by Shetland-born dancer and choreographer **Kathryn Spence**. She ran one beginner-level week and one intermediate-level week for young people aged 11 and up, culminating in our celebration of dance - Just Dance.

The following is an except from Kathryn's blog:

"Shetland Summer

Shetland is my favourite place in the world. And dance is my favourite thing to do in the world. So I combined the two, in partnership with Shetland Arts.

The Summer sessions began with Dance Intensives, aimed at ages 11 and up. There was a beginner and an intermediate session, and together we made a dance film (screen dance) and a choreography. Check out the beginner's and intermediate's films.

I was lucky enough to be interviewed for Shetland Life, a tremendous Shetland magazine that looks at the lives of islanders and what it is like to be from or on Shetland. This was great for publicity, and I am very grateful for their coverage.

The days are full on. With technique, creative tasks and choreography to get through, and I was amazed at the perseverance and dedication all the young people showed. There

were returners from last year, and newbies too, and together we danced and had some fun!

The films and the choreographies were shared at the Just Dance Showcase, in Mareel's main auditorium. And to my delight, this was an incredibly busy event — a sell out! Dance is so accessible on the Scottish mainland; there are youth companies a plenty and dance classes to attend and performances to view. Dance is part of the Scottish school curriculum and I believe it is important for young people to access quality provision, and that this can directly impact their learning capacity as well as benefitting their learning on the Curriculum for Excellence. There are a few, great privately run dance schools in Shetland, and it was a real pleasure to see the amazing work that they are getting up to. 'Just Dance' aims to bring dance together, and it does just that. We bowed all together at the end of the show, which was a real marvel, and an















opportunity to thank the teachers, the pupils and all of the work that has gone into putting on such an extravaganza.

It is so important that dance happens in Shetland. There is a want for it, and I am always delighted when Shetland Arts employ for freelance for the Summer Dance Intensives, and provide a performance opportunity for myself, and other local choreographers and dance teachers to present work. It doesn't just provide opportunity for us, but it also allows locals to view contemporary dance in an accessible manner (alongside community works) and brings artists to Shetland.





Extracts from Jeff Merrifield's review of the performance for the Shetland Times

"Kathryn worked collaboratively with the local dancers to ensure all have ownership of the pieces created, using a combination of her choreography experience and ideas from participants. This was indeed an ideal opportunity to get involved with the creative process and to have ideas heard and put into dance.

The beginners and starters were up first. This is, indeed, dance at an intensive level and the young dancers coped with it admirably.

"There were moments of balance and tension, with two dancers at one point falling towards each other and each catching the other. This was an experience, a shared journey of emotions and intimate knowledges. I have seen many fine experimental dance groups in my time, Martha Graham, Merce Cunningham and Anne Teresa De Keersmaeker, dancing to the music of Steve Reich. I'd put tonight's experience of the Kathryn Spence dance troupe up there with these greats. It was a memorable finale to a memorable night. A very appreciative 'well done' to all those who had taken part in Just Dance. More of this, please." (Jeff Merrifield)













Case Study: Screenplay

This year marked the 11th year of our annual film festival, with over 100 events including screenings, lectures, workshops and more over 10 days. The festival, curated by **Mark Kermode**, **Linda Ruth Williams** and **Kathy Hubbard**, celebrated the best of cinema with an eclectic mix of local, national and international films and guests.

You can watch the Screenplay trailer here - https://youtu.be/owZJxy5sFy8

Total audience: 4560Total participations: 795

Total practitioners supported: 54

Total volunteer hours: 734



George practicing his Shetland dialect



We had the pleasure this year of welcoming several guests to Shetland. Bill Nighy visited with his producer Stephen Woolley, and he thrilled the sell-out audience at *Limehouse Golem* with this dry humour and hilarious tales of working in the industry. The lovely George Mackay was a delight, with a Q&A after a screening of *Pride* (sponsored by UNISON), joining in on a packed Saturday afternoon sing-a-long showing of *Sunshine on Leith*, and also getting to grips with Shetland dances in the Mareel Cafe/Bar later that evening.

We were also delighted to welcome fantastic British director **Hope Dickson-Leach** to the festival, with a screening of her film *The Levelling*, and the incredible **Professor Phil Scraton** visited with the documentary *Hillsborough*, followed by the most emotional Q&A session Screenplay has seen.

Screenplay introduced a new strand this year; **First Time Features**. As a supporter of new films and up-and-coming filmmakers, we invited three directors to screen their first feature films at the festival. **Jonathan Murphy** and **Tom Nicoll** both visited the festival and **Justin Oakey** conducted a Q&A via Skype. All sessions were interesting and informative, especially for the











ambitious local filmmakers in the audience. We also screened a brilliant short film *Soul Song* with Q&A by director/writer **Lucy Catherine**.

"We had a really fantastic week seeing the great selection of films that were programmed, and of course getting to see our own film on the big screen was quite the experience. It was the first time I have showed a feature of mine at a festival and I don't know how it could have been a much better experience." (Tom Nicoll)

We had our usual popular strand **Look North**, screening films set in Finland, Sweden, Faroe and a music documentary filmed at our very own Eshaness, and we also screened a collection of Fur and Feathers films from across the world, telling animal stories from Spain, Istanbul, USA and Mongolia.





Co-Curator Kathy Hubbard with local filmmakers Liz Musser and Stephen Mercer (left), Q&A (right)

Our **Screenplay Education Programme**, which has been building slowly for the last few years, has increased hugely in popularity. We screened a variety of fantastic films to around 1,200 young people, and through our partnership with **Discovery Film Festival** in Dundee we were able to provide teachers with classroom activities and materials to go along with the film. We also offered all schools workshops with filmmaker and NC Film tutor and filmmaker **Liz Musser** after the screenings to explore the themes of the films, which were enjoyed by children and teachers alike.

"Brilliant! Brilliant! Brilliant! We have all thought the festival was exceptional. Pupils loved it. Our reviews from Secrets of War are sooo good! Thanks for pulling this together and to Shetland Arts for making it possible for our pupils to attend. Workshops were fab and the resources very well put together. Film ages pitched perfectly." (Helen Robertson, Hamnavoe Primary School)

These family films were also screened for the public and were enjoyed by all ages. As well as the different film strands, Shetland audiences were also treated to two madcap film quizzes, a creative writing workshop around film memories and a screening of archive films from the **Major**











Minor Cinema Project, **The Great Poster Giveaway**, a fascinating lecture about film classification from the **BBFC**, a workshop on documentary filmmaking from the **Scottish Documentary Institute**, a Terminator 2 special 3D edition on Judgement Day itself, and we finished off the festival with the classic *Some Like It Hot*.

But the highlight of the festival every year continues to be our **Homemade** section. We screened 19 short films (under 4 minutes long) by creative Shetlanders of all ages and abilities, as well as four longer films by more experienced local filmmakers. There was also a chance to see **Shetland Youth Theatre**'s *In The Still of the Night Have We Wept*, filmed by **JJ Jamieson** and with a Q&A with the director and participants, and an incredibly popular screening of JJ's new documentary *North Star*, about the old cinema in Lerwick. We were also able to host filmpoets **Roseanne Watt** and **Bruce Eunson** for a lovely session of poetry and film.

Audience and participant comments

- "I think Screenplay is a massive plus for Shetland"
- "Feel privileged in having the opportunity to hear Prof Phil Scraton speak, amazing human being"
- "It was wonderful to have folk like Bill Nighy and Phil Scraton involved. Wonderful people"
- "Screenplay is established in the Shetland programme of cultural events - it would leave a huge gap if it didn't happen"
- "Thank you to everyone who makes it possible"

Guest comments

- "It is not quite like any other festival I have experienced anywhere in the world - it really is very special!"
- "A brilliant event run by wonderful folk."
- "The response we received was really really good and a big boost to the project. It was really nice to be part of Screenplay too and it is clearly an important and special festival! We are very grateful and we will be back!"
- "Everything we encountered from the food, the hotel, the unique location and of course the welcoming Shetlanders was perfect. I hope the festival goes from strength to strength."
- "Thank you so much for having me, and for such a
 wonderful few days; it truly has been a brilliant experience. Everyone has been so kind
 and welcoming, and I have learned so much about Shetland culture, as well as life in
 general being amongst you all."















Press articles

- Shetnews: Film Attendances Up at 'Tremendous' Screenplay
- Shetland Times: Screenplay kicks off with parade to cinema
- Shetland Times: Podcast Review
- BBC: Actors Line Up for Screenplay film festival in Shetland
- The National: Shetland's film festival Screenplay 'better than Cannes', says critic Mark Kermode
- The Cinematologists: Podcast Episode 51 Screenplay Film Festival
- Reverse Shot Feature: Treasure Islands











Key Performance Indicators	Concert	s, Scre	enings, Ex	xhibition	Days		Audienc	Audience attendances De					Development Sessions						Participations					
	Q1				Q2	Current	Q1				Q2	Current	Q1				Q2	Current	Q1				Q2	Current
Priority Area of Activity	Total	Jul	Aug	Sep	Total	Actual	Total	Jul	Aug	Sep	Total	Actual	Total	Jul	Aug	Sep	Total	Actual	Total	Jul	Aug	Sep	Total	Actual
1. Youth Arts	3		0 0	0	0	3	202	0	0	0	0	202	14	30	2	2 7	39	53	284	280	8	82	370	654
2. Education & Learning	1	(0 0	0	0	1	78	0	0	0	0	78	234	C	9	154	163	397	1465	0	37	899	936	2401
3. Arts & Well-being	0	(0 0	0	0	0	0	0	0	0	0	0	17	19	6	10	35	52	195	54	27	30	111	306
4. Development & Support	85	3	1 31	31	93	178	5474	2383	2141	2141	6665	12139	56	12	: 3	3 26	41	97	711	378	346	216	940	1651
5. Programme, Commissioning & C	1107	400	383	367	1156	2263	44874	20806	17379	14744	52929	97803	40	11	176	6	193	233	1814	217	1422	27	1666	3480
6. Broadcast, Recording & IP	0	(0 0	0	0	0	0	0	0	0	0	0	37	10		12	27	64	50	0	0	0	0	50
Programme Total	1196	43	7 414	398	1249	2,445	50628	23189	19520	16885	59594	110,222	398	82	201	215	498	896	4519	929	1840	1254	4023	8,542
SCT Annual Target KPI						3,000						160,000						1,300						9,000