



**Shetland Arts  
Development Agency**  
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# Shetlandarts

## Rate card

### Why Shetland Arts?

Shetland Arts is a creative social enterprise with a team of highly experienced and skilled practising arts professionals. The consultancy service we offer never consists of more than 30% of the work that we do, so our staff bring up-to-date and actual experience to any job, with the fees you pay going straight back into supporting arts development in Shetland.

### Need help?

Shetland Arts offers a free 1hr consultation to explore any creative problem you might have. We will chat through your needs, suggest solutions or options (if we know them) and explore ways of working together should you wish to take things further. No hard sell – we don't want to work with everybody. We like to have fun doing what we do and so look for collaborations that are good for all parties and that are founded on shared values.

### Areas of expertise:

Shetland Arts has extensive expertise in venue, festival and events management, along with a team of dedicated art form specialists working in the following fields: Craft, Visual Arts, Drama, Music and Literature.

We can offer support in cultural policy and strategy development that is rooted in practical delivery of rural arts development. We have expertise in creative industry development, regeneration, community health and community safety.

We are an organisation with knowledge and skill across art forms, combined with a highly successful project management track record in projects big and small.

We will not be your usual consultants: our outlook is slightly different and shaped by where we live, the creative work we do and the creative people we work with.

### Producing/directing and creating:

As an organisation of people who make art, produce creative ideas and see them through from concept to fruition we can offer a range of creative services that might include celebration events, performances, exhibitions or workshops in established venues or found spaces both inside and in the open air.

### Rates:

As a guide to our rates please see below. Our rates are negotiable, based on time required, nature of work and time of the year. The rates below exclude VAT.

	Day Rate	Half Day Rate	Hourly Rate
<b>Senior Consultant</b>	£550	£300	£78
<b>Project Management</b>	£500	£255	£64
<b>Arts Development</b>	£460	£230	£58
<b>Events, Festivals and Venues</b>	£460	£230	£58
<b>Design Services</b>	£260	£140	£35
<b>Discounts:</b>			
<b>Voluntary/community/charity</b>	50%		
<b>Public Agency</b>	25%		
<b>Commercial</b>	None		